

Corporate Priority	Our Services – To provide quality services
Proposed Scheme	Implementation of new Crematorium and Cemetery software management system
Outline of Proposal, including timescales	Replace the dated Epilog system which is no longer fit for purpose and has no interface with other TWBC systems with a cloud-based management system called Plotbox. Data migration and testing completed by December 2019, training completed by end of January 2020, system live February 2020.
Sources of funding	Capital & Revenue Initiatives Reserve
Objectives	Provide a good quality management system to enable efficient and effective operation of Bereavement Services.
Benefits	Excellent integration with the Councils FMS resulting in less duplication of tasks. Accurate record keeping. Simplified administration. Enhanced CRM capability giving an improved customer experience and increased opportunities to sell memorial products.
How will the proposal contribute towards:	Plotbox will improve the quality of the service which is provided to customers. The system will also reduce the opportunity for errors and therefore increase customer satisfaction.
Corporate Priority?	
Local Area Agreement?	
Asset Management Plan?	
Other plans and strategies	



(please specify)?	
Constraints	Bereavement service officers will have to allocate time to the data testing and training which is necessary
(e.g. time, reliance on external funding, legal or technical factors)	before the system can go live. Additional support will be required from Plotbox in order to ensure there is a smooth migration to the new system. This has been allowed for in this capital application.
Is this scheme already in the Capital Programme?	No
(If so, has the work started or has the contract been let?)	
Does this scheme create new assets, which the Council will need to replace in due course? If so, please give the asset life expectancies.	No
Have Accountancy agreed that the proposed expenditure should correctly be treated	Yes



as capital?	
Implications of proposal being rejected	Without a replacement IT system the Crematorium and Cemetery will no longer be able to function as the Epilog system is no longer fit for purpose.
Implications of proposal being delayed	There is likely to be disruption to the service and therefore loss of income if a new system is not installed before the Epilog system reaches the end of its life.
Alternative solutions	None
(If capital funding not available)	
Risks (outline risks	Data migration not successful – data testing will be carried out to validate the quality of the migration
and action required to meet them)	Exceeds project timetable – Plotbox have a dedicated project manager to ensure timescales are achieved
to meet them)	Availability of Bereavement Service staff to implement project – additional capacity is being created by utilising Crematorium Technicians to carry out some administrative tasks
	Budget exceeded – The majority of the budget is a fixed cost however there is an allocation of budget for additional support from Plotbox to ensure a smooth implementation
How does this proposal impact on equalities?	No direct impact on equalities.
Are there any VAT implications?	No



Capital Costs					
Expenditure	2019/20	2020/21	2021/22	2022/23	
Site Acquisition					
Construction					
Structural Maintenance					
Fees	55,600				
Vehicles, Plant, Furniture and Equipment					
Grants and Contributions					
Other expenditure					
Total	55,600				
Less external grants and contributions					
Less sales of related fixed assets					
Net cost to Tunbridge Wells Borough Council	55,600				



Revenue Effects of Capital Expenditure						
Expenditure / Income	2019/20	2020/21	2021/22	2022/23		
Loss of Interest (3% of net cost)	1,666					
Additional revenue costs (please specify)						
Reduced revenue costs (please specify)						
Additional income (please specify)						
Net cost to Tunbridge Wells Borough Council	1,666					

Net Present Value (Please speak with Finance if	
you are unsure what this is)	

Date the scheme discussed by the Head of Service with the relevant Portfolio Holder: 16 October 2019

Supply email endorsing their support for the approval of funding by Cabinet.

Work must not commence without budgetary approval from Cabinet (or s151 in an emergency)